

Procurement Service

Aims

Outsourcing and usage of third party managed service providers continues amongst both Government and commercial organisations. The process of establishing and maintaining such contracts requires consideration of security, business continuity (BCP) and disaster recovery, and IT service management issues. Advisec Ltd is available to support the associated development and negotiation process with potential suppliers.

Client Engagement

Advisec supports procurement activities, including preparation of ITT (Invitation-to-Tender), tender evaluations, contract negotiation and support to Clients during the subsequent contract implementation phase. These activities are not restricted to information security, BCP/DR or IT service management issues, but encompass all manner of technically orientated contractual activities.

During an engagement our consultants liaise with the Client (including 'Service Users', where applicable), financial and legal representatives, and bidders/contractor organisations. Consultants also gather information from standards bodies and product manufacturers.

Consideration of Business Issues

Contracts should add to a Client's business and not degrade its performance. This is particularly important when a contract involves replacing ICT infrastructure. Therefore in establishing a contract Our consultants ensure that:

- Requirements for security and BCP/DR are underpinned by business impact assessments, and are undertaken in accordance with 'industry best practice' and Government standards (where applicable), and to the satisfaction of the accreditation authorities
- Requirements are assessed in terms of CAPEX and OPEX
- The requirements of the wider operational environment are respected.

Requirements for IT service management are developed in accordance with the 'IT Information Library' (ITIL) framework and the associated ISO2000 standard.

Consideration of Technology Issue

Our consultants are familiar with a wide range of application and networking technologies used to implement business processes, and which today form the basis of many contracts. This includes technologies to support:

- Convergence
- Wireless operations
- Remote working
- ICCS.

Our consultants are also familiar with products and solutions available off-the-shelf to implement security and business continuity/DR requirements. Such knowledge and experience extends to the processes and procedures, roles and responsibilities, and associated awareness requirements.

Process and Execution

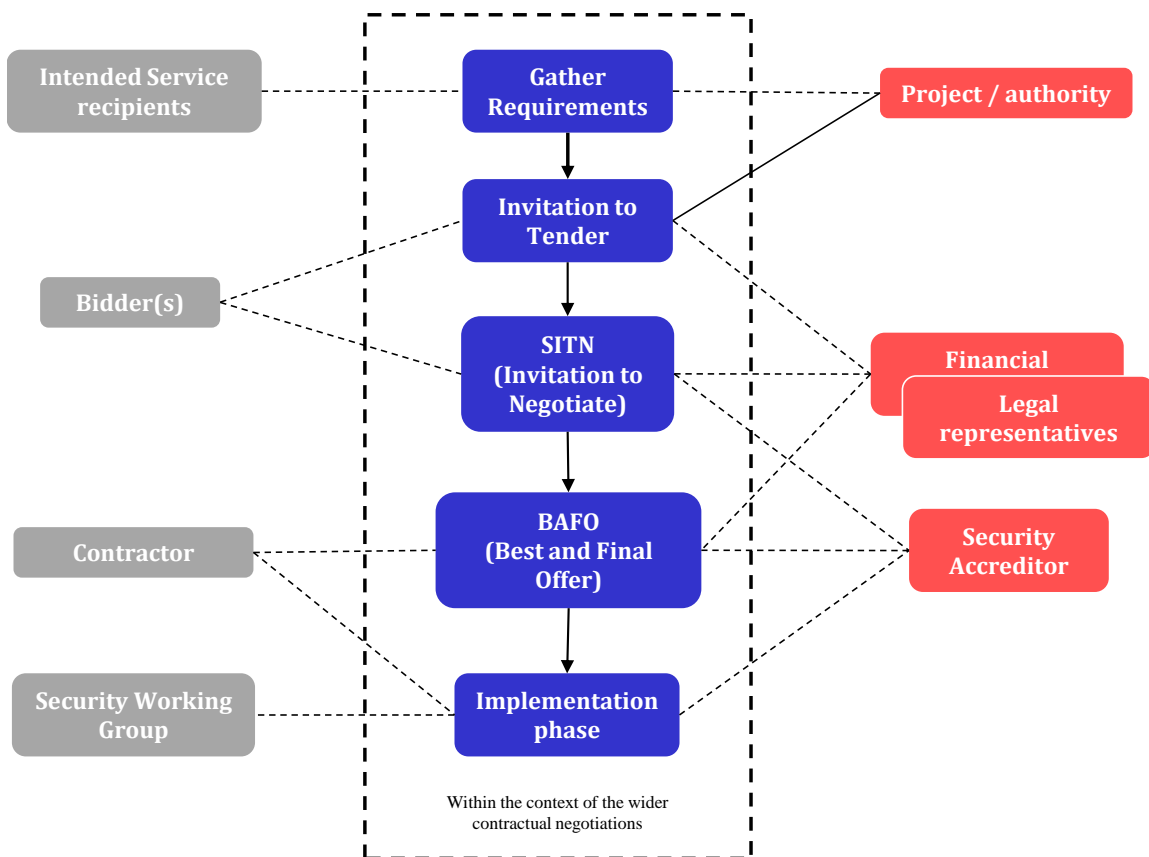


Figure 1

Prince2 is the adopted standard within Advisec for undertaking procurement projects. Moreover, this standard is underpinned by certification to ISO 9001 ('Quality Management System').

Outputs

Contract schedules for:

- Security
- Business Continuity and Disaster Recovery
- IT Service management.

Benefits to Clients

Advisec delivers a professional service based on vendor independence, highly skilled consultants (CLAS, CISSP and BS7799 auditors), and underpinned by the knowledge and experience gained through having undertaken several engagements of this type. In addition our consultants have access to 'best of breed' processes and templates for undertaking these engagements, which together ensures:

- Low risk procurement strategy
- Cost effective and timely procurement activities
- Optimum solution.

Contact us:

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